

The background of the slide is a light gray gradient. In the top-left and bottom-right corners, there are several realistic-looking water droplets of various sizes, some overlapping. The text is centered on the slide.

SPLOST 6

TALKING POINTS

ADVISORY COMMITTEE

- IN AN EFFORT TO INCREASE TRANSPARENCY AND THE PUBLIC'S UNDERSTANDING OF SPLOST PROJECT COSTS, COST VARIATIONS, TIMING AND OTHER SPECIFICS, THE CHAMBER AND A FEW OTHERS SHARED THE ADVISORY COMMITTEE IDEA WITH MAYOR JACKSON AND CHAIRMAN SCOTT.
- MAYOR JACKSON AND CHAIRMAN SCOTT RESPONDED POSITIVELY TO THE CONCEPT AND TO THE CREATION OF A SPLOST ADVISORY COMMITTEE.
- DURING ADVISORY COMMITTEE MEETINGS, THE COUNTY AND MUNICIPALITIES WILL SHARE THE STATUS OF SPLOST PROJECTS IN HOPES OF BETTER TRANSPARENCY.
- COMMITTEE SPECIFICS SUCH AS APPOINTMENTS, STRUCTURE AND AGENDA HAVE NOT BEEN DETERMINED. THE ADVISORY COMMITTEE IS ANTICIPATED TO MEET TWO TO THREE TIMES A YEAR.

ARENA

WHY THE PAST ARENA MONEY HAD TO BE RE-ALLOCATED:

- IN THE FALL OF 2010, CITY COUNCIL, UNDER THE DIRECTION OF THEN CITY MANAGER ROCHELLE SMALL-TONEY, ADOPTED A REVISED SPLOST 5 PLAN TO RECOGNIZE THE PROJECTED \$38 MILLION (24%) SHORTFALL TO THE CITY OF SAVANNAH.
- THIS SHORTFALL OCCURRED DUE TO THE ECONOMIC DOWNTURN AND WAS COMPOUNDED BY THE TIER 1 COUNTY JAIL SPLOST PROJECT THAT RECEIVED THE FIRST \$100 MILLION OF THE INCOMING SPLOST FUNDS.
- OVERALL FOR SPLOST 5, SALES TAX CAME IN ABOUT 17% LOWER THAN BUDGETED, BUT SINCE THE JAIL DID NOT HAVE TO EXPERIENCE A REDUCTION (LEVEL 1 PROJECT), THE EFFECT OF THE REDUCED SALES TAX WAS MAGNIFIED ON ALL REMAINING PROJECTS. THE COMPOUNDED EFFECTS RESULTED IN A SALES TAX REDUCTION OF ABOUT 24% ON ALL REMAINING FUNDS.
- THE CITY WAS FORCED TO EITHER CUT PROJECTS OR FIND A WAY TO DO ONLY 75% WORK ON PROJECTS, OR RE-ALLOCATE.
- BY CUTTING \$38 MILLION FROM THE ARENA, ALL OTHER CITY PROJECTS WERE RESTORED AT 100%. TWO PROJECT BUDGETS WERE INCREASED TO ACCOMMODATE THE COFFEE BLUFF MARINA AND A NEW ARTS CENTER LOCATION.
- SPLOST FUNDS BY THIS TIME WERE COMING IN 25% UNDER PROJECTIONS DUE TO THE SLOW-DOWN IN THE ECONOMY AND SPENDING. TO SPARE IMPORTANT CITY OF SAVANNAH DRAINAGE, ROAD, PUBLIC SAFETY, AND PRIORITY CORRIDOR PROJECTS, THE ARENA ACCOUNT WAS DECREASED TO \$19,000,000 FROM \$70,000,000.
- THE MISCONCEPTION THAT THE CITY WAS NOT ALLOWED TO “MOVE” THE MONEY IS ALSO INCORRECT. STATED IN THE SIGNED SPLOST 5 INTERGOVERNMENTAL AGREEMENT: *“IF CIRCUMSTANCES ARISE WHICH DICTATE THAT A PROJECT WHICH INITIALLY SEEMED FEASIBLE IS NO LONGER SO, THEN THE GOVERNING BODY TO WHICH THE SPLOST FUNDS FOR SUCH PROJECT WAS ALLOCATED UNDER THIS AGREEMENT, MAY USE ITS LAWFUL DISCRETION TO MAKE ADJUSTMENTS IN ITS PLAN OF CAPITAL PROJECTS.”* IT WAS IMPOSSIBLE TO FUND AN ENTIRE ARENA PROJECT AT THIS TIME, SO SPLOST FUNDS WERE MOVED TO SMALLER-SCALE PROJECTS THAT COULD BE COMPLETED.

ARENA

NEW ARENA LOCATION:

- THE PROPOSED ARENA LOCATION ACTUALLY HAS LESS CRIME THAN OTHER PARTS OF OUR COMMUNITY. CRIME IN THE NEW ARENA LOCATION IS LOWER THAN CURRENTLY IN THE DOWNTOWN AREA. (REFERENCE SAVANNAH METRO POLICE CRIME STAT INTERACTIVE WEB SITE)
- CURRENTLY, THE CITY OF SAVANNAH HAS OFF DUTY AND ON DUTY OFFICERS PATROLLING THE CIVIC CENTER WHEN THERE ARE LARGE EVENTS IN THE EVENING. CITY OF SAVANNAH WILL CONTINUE TO PROVIDE THAT SECURITY ON THE NEW SITE.
- MANY NATIONAL EXAMPLES EXIST WHERE MAJOR PUBLIC PROJECTS, LIKE THIS ARENA, WILL LEAD TO NEW AND POSITIVE DEVELOPMENT IN THE IMMEDIATELY SURROUNDING AREA.
- PARKING WOULD BE MORE ABUNDANT AND CLOSER AT THE NEW ARENA THAN SOME PARKING THAT CURRENTLY EXISTS WITH THE CURRENT CIVIC CENTER.
- THIS PROJECT HAS THE OPPORTUNITY TO HELP OUR CITIZENS IN WEST SAVANNAH.
- THE CITY IS CONSIDERING PATHWAYS TO THE HISTORIC DISTRICT TO FACILITATE ACCESS TO BARS AND RESTAURANTS FOR A COMPLETE EVENING EXPERIENCE.



ARENA

CURRENT COST OF NEW ARENA:

- WILL WE HAVE ENOUGH MONEY?
- IT IS ANTICIPATED THAT THE NEW ARENA WILL LOOSELY FOLLOW THE GWINNETT COUNTY ARENA BUILT IN FEBRUARY 2003 FOR ABOUT \$91.5 MILLION.
- THE GWINNETT ARENA, WHICH SEATS 13,000, MAY BE A BIT LARGER THAN SAVANNAH'S WILL BE, WITH OUR TARGET SIZE RUMORED TO BE AROUND 10,500 SEATS, STAYING MINDFUL OF THE SMALLER SIZE OF OUR MARKET.
- IF THE GWINNETT EXAMPLE HOLDS TRUE AND THE PRESENT VALUE OF THE \$91.5 MILLION COST IS CALCULATED, TODAY'S COST FOR THE NEW ARENA APPROACHES \$115 MILLION.
- CURRENTLY THE CITY ARENA ACCOUNT HAS ABOUT \$19 MILLION AND THE NEXT SPLOST COULD ADD A MINIMUM OF ANOTHER \$105 MILLION, WHICH TOTALS \$124 MILLION—MORE THAN THE PRESENT-VALUED GWINNETT FACILITY.
- IT IS ALSO IMPORTANT TO NOTE THAT THE CITY ALREADY OWNS THE LAND ON WHICH THE PROPOSED ARENA WILL BE BUILT.
- IT IS INEVITABLE THAT THERE WILL BE OTHER AREA/DEVELOPMENT NEEDS, HOWEVER WE DO NOT HAVE TO BELIEVE THIS WILL BE A \$150 MILLION TO \$175 MILLION PROJECT.



MILLAGE RATES

- BOARD OF EDUCATION RAISED THEIR MILLAGE BY 1.25 MILS. HOWEVER, THEIR MILLAGE RATE REMAINS BELOW THE MILLAGE RATE IN PLACE PRIOR TO THE FIRST EDUCATION SPECIAL PURPOSE LOCAL OPTION SALES TAX (ESPLOST), DESPITE TENS OF MILLIONS OF REDUCED STATE FINANCIAL SUPPORT.
- CHATHAM COUNTY RAISED THEIR MILLAGE .799 TO SUFFICE THE SHERIFFS REQUEST FOR MORE STAFF AT THE JAIL. .799 WAS THE LEAST AMOUNT THE MILLAGE COULD BE RAISED TO SUPPORT THE SHERIFFS' REQUEST. THE SHERIFF IS A CONSTITUTIONAL OFFICER, AND HAD HIS REQUEST NOT BEEN HONORED, THE SHERIFF COULD HAVE TAKEN CHATHAM COUNTY TO COURT OVER THIS REQUEST. THE LIKELIHOOD IS THAT THE SHERIFF WOULD HAVE WON IN COURT, THUS INCURRING COURT FEES FOR THE COUNTY. RAISING THE MILLAGE TO SUPPORT THE SHERIFFS REQUEST WAS APPROPRIATE.
- THE CITY OF SAVANNAH LOWERED THE PROPERTY TAX RATE FOR SAVANNAH PROPERTY OWNERS. COUNCIL VOTED TO ROLL BACK THE RATE FROM 12.5 MILLS TO 12.48 MILLS, A DECREASE OF .02 MILLS MARKING THE LOWEST MILLAGE RATE IN SAVANNAH SINCE 1987. HOWEVER, THE CITY MILLAGE MAY NEED TO BE SLIGHTLY RAISED IN FUTURE YEARS.
- ALL THREE PARTIES COOPERATED WITH THE CHAMBER OF COMMERCE AS WE WORKED TO KEEP MILLAGE RATE INCREASES AT A MINIMUM.

CITY OF SAVANNAH AND CHATHAM COUNTY MILLAGE

City of Savannah Millage Rates

	Proposed Total	Proposed Increase	Current	2008	2003	Proposed vs. Current	Current vs. 2003
City of Savannah	12.480	-0.020	12.500	12.500	13.300	-0.16%	-6.02%
General County M&O	11.908	0.799	11.109	10.537	10.367	7.19%	7.16%
Chatham Area Transit	1.000	0.141	0.859	0.820	0.820	16.41%	4.76%
Board of Education	15.881	1.250	14.631	13.404	17.768	8.54%	-17.66%
State	0.200	0.000	0.200	0.250	0.250	0.00%	-20.00%
Total	41.469	2.170	39.299	37.511	42.505	5.52%	-7.54%

Unincorporated Chatham County Millage Rates

	Proposed Total	Proposed Change	Current	2008	2003	Proposed vs. Current	Current vs. 2003
Special Service District	4.130	0.540	3.590	3.475	3.475	15.04%	3.31%
General County M&O	11.908	0.799	11.109	10.537	10.367	7.19%	7.16%
Chatham Area Transit	1.000	0.141	0.859	0.820	0.820	16.41%	4.76%
Board of Education	15.881	1.250	14.631	13.404	17.768	8.54%	-17.66%
State	0.200	0.000	0.200	0.250	0.250	0.00%	-20.00%
Total	33.119	2.730	30.389	28.486	32.680	8.98%	-7.01%

CHATHAM COUNTY DETENTION CENTER

CCDC - PROJECT BUDGET - 38060407	
Source: FMIS Project Transaction Analysis Report	
*Last Date Revised: 09/13/13	
	Budget Amount
Administrative Project Management (Direct) Costs	\$ 3,000,000
Debt Service	\$ -
Real Estate Acquisition	\$ 241,220
A/E Design Fee & Services (Kimball)	\$ 7,734,762
County Construction Budget	\$ 73,400,000
County - FFE budget	\$ 2,500,000
Sheriff's Office Relocation/Temporary Facilities	\$ 998,812
Security Positions/Overtime	\$ 330,000
Impact Fees (exempt by TAD agreement)	\$ 0
Construction Contingency 13%	\$ * 9,566,816
Additional/Specialty/Consulting	\$ 555,000
Printing	\$ 20,000
Utility Connections (power, gas, phone, cable)	\$ 200,000
Offsite Utility upgrades (water, sewer, power, gas, etc)	\$ 0
Road Reconstruction	\$ 1,000,000
County Legal expenses	\$ 20,000
Permitting Fees	\$ 433,390
Percent of Budget	
Totals	\$ 100,000,000

- THE CHATHAM COUNTY DETENTION CENTER BUDGETED FOR \$100,000,000.
- SPLOST 5 ALLOWED FOR \$109,000,000 FOR THE DETENTION CENTER, THE DIFFERENCE BEING THAT THE COUNTY DID NOT HAVE BONDING EXPENSES TO GET THE MONEY UP-FRONT.
- \$9,566,816 (9.5%) IS A CONTINGENCY FUND WHICH IS CONSERVATIVE FOR A PROJECT THIS SIZE.
- THERE ARE NO FUNDS FROM SPLOST 6 ALLOCATED TO THE DETENTION CENTER.

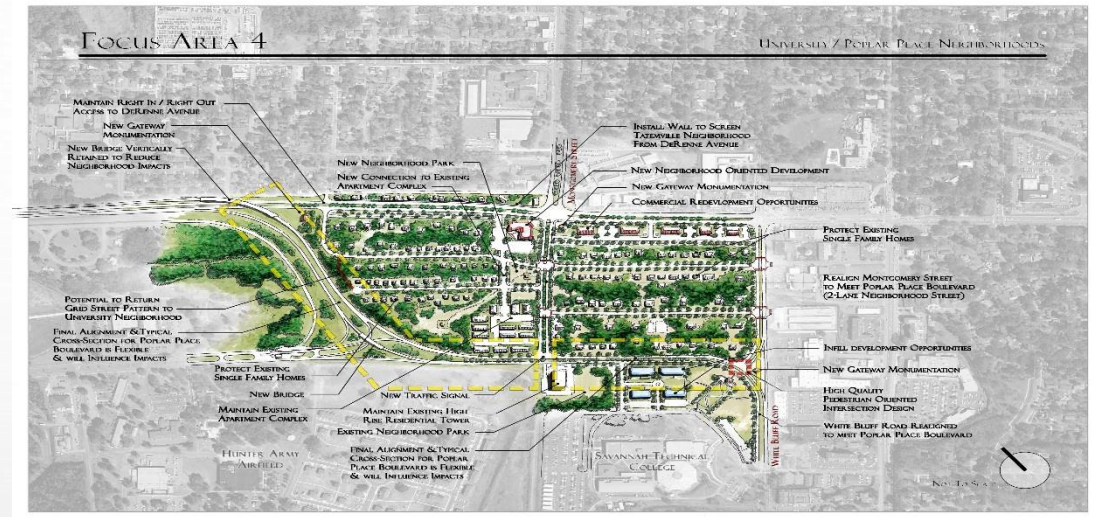
CEMA

- THE EXISTING COUNTY EMERGENCY OPERATIONS CENTER (EOC) IS NOT EXPECTED TO SURVIVE A CATEGORY 3 HURRICANE, HOWEVER THE NEW FACILITY WILL BE ON CHATHAM'S HIGHEST GROUND AND ABLE TO SURVIVE A CATEGORY 5 STORM
- CHATHAM COUNTY IS HOME TO THE FOURTH LARGEST PORT IN THE UNITED STATES AND REPRESENTS THE LARGEST HURRICANE VULNERABLE POPULATION IN THE STATE OF GEORGIA
- THE CONSTRUCTION OF THE 35,000 SQUARE FOOT FACILITY IS PLANNED TO ACCOMMODATE A MULTI-AGENCY INCIDENT COMMAND STRUCTURE FOR THE MANAGEMENT OF AN ALL-HAZARD RESPONSE. THE FACILITY WILL INCLUDE A SCALABLE MULTI-PURPOSE OPERATIONS CENTER; SEPARATE SMALLER WATCH CENTER TO SERVE AS A COORDINATION POINT FOR INDEPENDENT 24-HOUR OPERATIONS; TRAFFIC CONTROL CENTER; SPARSE KITCHEN, DINING AND SLEEPING SPACE; DEDICATED OFFICE SPACES; REDUNDANT POWER SYSTEMS, AND SUFFICIENT ACREAGE FOR INFRASTRUCTURE SUPPORT, PARKING, RESOURCE STAGING, LOADING, AND STORAGE. THE OPERATIONS CENTER WILL SERVE CHATHAM COUNTY, ITS MUNICIPALITIES AND SUPPORTING PUBLIC SAFETY PARTNERS DURING ANY EMERGENCY THAT THREATENS OR STRIKES MUCH OF COASTAL GEORGIA.
- CHATHAM COUNTY HAS RECEIVED ENDORSEMENTS FROM A MULTITUDE OF LOCAL, STATE AND FEDERAL AGENCIES, TO INCLUDE THE GEORGIA EMERGENCY MANAGEMENT AGENCY, SUPPORTING THE CONSTRUCTION OF THIS VITAL FACILITY.



PROJECT DERENNE

- CITY ESTIMATE: THE ENTIRE PROJECT DERENNE – WHICH INCLUDES THE NEW BOULEVARD SKIRTING HUNTER AND CONNECTING TO WHITE BLUFF, AND INCLUDING MEDIAN WORK, TURN LANES, AND SHOULDER WORK – STRETCHING FROM 516 EAST TO THE TRUMAN.
- THIS WILL TAKE \$75-\$80 MILLION TO COMPLETE.
- CURRENTLY CITY OF SAVANNAH HAS \$15 MILLION IN THE BANK FROM EXISTING SPLOST FOR THIS PROJECT.
- ADDITIONAL \$11.8 MILLION IN SPLOST 6 WOULD BE THE CITY'S REQUIRED 20% MATCH FOR ROUGHLY \$50 MILLION IN FEDERAL TRANSPORTATION FUNDING. THIS FEDERAL FUNDING IS NOT YET SECURED BY CITY OF SAVANNAH, BUT THEY FEEL CONFIDENT IT WILL COME THROUGH.



SEDA: \$30 MILLION REQUEST

LOSING PROJECTS

- ACCORDING TO A 1997 SAVANNAH ECONOMIC DEVELOPMENT AUTHORITY ANNUAL REPORT, A LACK OF AVAILABLE DEVELOPED PROPERTY IN SAVANNAH AND CHATHAM COUNTY IN THE LATE 80'S WAS THE REASON WE WERE OFTEN OVERLOOKED WHEN NEW BUSINESSES WERE CONSIDERING LOCATION OR EXPANSION IN THE AREA.
- RECOGNIZING THE NEED AND THE ASSET THE PORT OF SAVANNAH OFFERED, SEDA MADE THE DECISION TO INVEST IN AND DEVELOP THE AWARD-WINNING CROSSROADS BUSINESS CENTER. THE CLASS A PARK, LOCATED ADJACENT TO THE SAVANNAH INTERNATIONAL AIRPORT AND INTERSTATE 95, WAS ISSUED A "FIRST OF ITS KIND" PERMIT UNDER SECTION 404 OF THE CLEAN WATER ACT BY THE U.S. ARMY CORPS OF ENGINEERS IN 1991.

SEDA: \$30 MILLION REQUEST

WHY DOES SEDA NEEDS MORE LAND?

- TODAY, CROSSROADS IS NEARLY OCCUPIED AND WHILE THE STATE OF GEORGIA'S MEGASITE IN POOLER OFFERS AN ALTERNATIVE, THE INABILITY OF SEDA TO CONTROL THE SITE AND OFFER, AS NEEDED, DEVELOPED LAND AS AN IMPORTANT COMPONENT IN ITS PACKAGING A COMPETITIVE PROPOSAL FOR POTENTIAL CLIENTS PLACES CHATHAM COUNTY AT A DISADVANTAGE TO ITS COMPETITION.

SEDA: \$30 MILLION REQUEST

WHAT IS THE BENEFIT TO CHATHAM COUNTY TAXPAYERS?

- BY PASSING SPLOST AND IN TURN INVESTING IN CHATHAM COUNTY WE WILL YIELD PRIVATE INVESTMENT FOR YEARS TO COME FOR OUR COMMUNITY, NOT ONLY BY CREATING JOBS FOR OUR CITIZENS BUT ALSO EXPANDING THE TAX BASE TO FUND PUBLIC SERVICES.
- ONE OF THE FIRST LOCATIONS IN CROSSROADS PROVIDES A PERFECT EXAMPLE. LOCATING ON 346 ACRES, THE ENTIRE PROPERTY WAS VALUED AT APPROXIMATELY \$415,200 AND PAYING \$6,700 A YEAR IN TAXES. AFTER 10 YEARS OF PROPERTY TAX ABATEMENT FOR THE HIGHLY COMPETITIVE PROJECT, IT WENT BACK ON THE TAX DIGEST PAYING APPROXIMATELY **\$900,000 ANNUALLY**. AND THEY CREATED MORE THAN 400 JOBS.